

MINISTRY OF TRANSPORT & CIVIL AVIATION

AIRPORT & AVIATION SERVICES (SRI LANKA) LIMITED

REQUEST FOR PROPOSALS (RFP)

ESTABLISHMENT AND OPERATION OF TWO AIRPORT HOTELS AT BANDARANAIKE INTERNATIONAL AIRPORT (BIA), KATUNAYAKE, SRI LANKA

The Standing Cabinet Appointed Procurement Committee (SCAPC) on behalf of Airport and Aviation Services (Sri Lanka) Limited (AASL) invites proposals from prospective investors to establish and operate two Airport Hotels at Bandaranaike International Airport, Katunayake, Sri Lanka to select two successful investors.

AASL wishes to establish two, star class Airport Hotels at BIA for the purpose of meeting the requirements of Airline crew members, Airline passengers, off loaded passengers, transit passengers, other airport users and any type of customer, in lines with its strategic vision of becoming a regional hub.

Two blocks of land each in extent of 03 Acres 0 Roods and 24.9 Perches (1.2771 Ha) owned by AASL, located right opposite the Airport premises, have been identified and reserved for the development of said two Airport Hotels. The two blocks of land will be leased out to two successful investors for a 40-year lease period, renewable depending on the performance of the project and subject to new terms and conditions mutually agreed upon by AASL and the investor.

Each Airport Hotel preferably should consist of **minimum 100 well-appointed rooms**, sports/recreation facilities, business center, conference/convention facilities and other relevant facilities that could match or exceed specified standards of a 4-Star Hotel in accordance with Sri Lanka Tourism Regulations and Guidelines including Section 49(1) of the Tourism Act of No. 38 of 2005.

RFP document comprising conditions and other details can be purchased from the website of the Airport and Aviation Services (Sri Lanka) Limited (AASL) www.airport.lk by making a non-refundable fee of US\$ 500 through online payment up to 07th December 2016. RFP document can also be purchased on working days from 9.00 a.m. to 3.00 p.m. up to 07th December 2016 from the office of Commercial and Properties Division of AASL, Room No. 35, 2nd Floor, Passenger Terminal Building, Bandaranaike International Airport, Katunayake, Sri Lanka by making a non-refundable fee of US\$ 500 or the equivalent in LKR.

Proposals should be made only on RFP documents issued by AASL and each proposal should accompany a bid security to the value of LKR 2.66 million. The Bid Security shall be an irrevocable and unconditional bank guarantee in a format which is shown in Section D of the RFP Document and issued by a local bank recognized by the Central Bank of Sri Lanka or a guarantee issued by a foreign bank operating in Sri Lanka. The proposals shall be valid for at least one hundred and fifty (150) days beyond the last date for submission of proposals and the validity of the bid Security shall be at least one hundred and eighty (180) days beyond the last date of submission of proposals and able to be extended is so required by AASL.

A Pre-Bid Briefing followed by a visit to the locations will be conducted at **2.30 p.m. on 14th November 2016 at the Airport**. Proposals will be closed at **2.00 p.m. on 08th December 2016** and opened and read publicly at the office of the Ministry of Transport and Civil Aviation, 7th Floor, Sethsiripaya Stage II, Battaramulla, Sri Lanka. Any Proposal received after the stipulated time of closing of proposals will be rejected unopened. Bidders of their duly authorized representatives may be present at the time of opening of Proposals.

Further details could be obtained from Commercial & Properties Division of Airport & Aviation Services (Sri Lanka) Limited at Room No. 35, 2nd Floor of the Passenger Terminal Building, Bandaranaike International Airport, Katunayake, Sri Lanka.

CHAIRMAN

STANDING CABINET APPOINTED PROCUREMENT COMMITTEE

MINISTRY OF TRANSPORT & CIVIL AVIATION

7TH FLOOR, SETHSIRIPAYA STAGE II

BATTARAMULLA, SRI LANKA